



Meaningful Use Requires  
Meaningful Assistance™

### Maximizing IT Outcomes

“A firm focused on key skill sets in the hottest clinical systems. Places well-qualified consultants as application specialists, and is fast at finding and replacing consultants. Solid performance scores for staff augmentation. Positive performance scores from the clients that have used them for implementation supportive work. Knows the applications.”

Getting to Stimulus  
Funding: Which  
Consultants  
Can Help?

KLAS Report,  
March 2010

# Meaningful Assistance

## Over 450 Healthcare Clients

Are closer to achieving Meaningful Use status thanks to maxIT

# Achieving Meaningful Use With maxIT

## Meaningful Use Requires Meaningful Assistance™

With invasive implementations, short timeframes, budget and staff pressures, and evolving standards, as well as culture changes and increased physician adoption rates needed, Meaningful Use won't be achieved without its share of challenges. The stakes are high, and IT projects need to be done right the first time. maxIT understands this, and is committed to providing the 'Meaningful Assistance' required to help you meet your IT goals. Meaningful Assistance from maxIT is:

## Experienced Consultants that Deliver Immediate Value

- Consultants who average over 19 years of clinical and healthcare IT experience
- Over 50% of maxIT consultants have clinical backgrounds, including RN/LPNs, RPh/Techs, MTs and more
- A deep understanding of healthcare operations and clinical workflows, including experience working closely with clinicians and physicians on clinical transformation and adoption initiatives

## A Clear Roadmap to Client Success

- maxIT is focused on client success before, during and after an engagement—it starts with finding the right consultant for an engagement, closely monitoring progress throughout the engagement, and finally, ensuring the client has the training and information transfer necessary to be successful after the engagement is completed
- maxIT consultants bring a wide breadth of experience to our clients, whether its filling a staffing gap, developing strategy, redesigning processes, or managing large complex projects
- Use proven methodologies, collaboration tools, and best practices to drive results and high levels of customer satisfaction, as demonstrated by our high KLAS ratings

## An Ability to Scale as Necessary to Meet Client Needs

- Over 600 full-time consultants with deep domain expertise in all major EMR, HIS, and ERP vendors are ready to serve
- maxIT has invested in a large recruiting organization dedicated to rapidly matching the right consultant with the right project
- With a network of over 20,000 consultants, maxIT can offer multiple options, scale up quickly, and fill virtually any type of assignment

## Quality, Experience and Results at Reasonable Rates

- The maxIT business model is designed to keep operational and overhead expenses low, allowing clients to benefit from fair pricing
- Consultants are incented on positive customer satisfaction and high quality service