

# Company Overview

## Maximizing IT Outcomes

### About maxIT

maxIT Healthcare is an independent, privately-held consulting firm that has established itself as one of the leading providers of professional staffing solutions to the healthcare industry. In the face of ever-decreasing reimbursements, higher costs, and the ongoing impact of legislation, our Healthcare clients rely on our people and service for support in delivering quality healthcare. Today we deploy over 300 IT consultants.

maxIT assists organizations by complementing their front-line personnel with added resources and management where necessary to allow teams to work more effectively and efficiently.

We have seen first hand the frustration that occurs when clients take on inexperienced consultants who's knowledge is either too shallow or too narrow, or both. Consultants "learning on the client's dime" is not appropriate, not what clients experience with maxIT. With today's financial pressures, and project budgets on the line, our clients count on maxIT to hit the ground running. We deliver client value through highly experienced consultants at rates that will not break the budget.

### Clinical and IT Consulting Experts

When comparing maxIT to other firms who rely on strategic consulting or their technical capabilities, maxIT excels at combining our consulting, clinical, and information technology expertise. Real world clinical

and information technology and practical vendor package knowledge eliminates gaps and reworking to deliver solutions that provide real value—quickly and cost effectively.

### Our Services

Healthcare is our only focus. Our hands-on working knowledge of healthcare operations and our recognized expertise in the unique applications to the healthcare industry, put maxIT in a unique position to provide cost-effective staffing solutions for most key positions. maxIT engagements are in the functional and technical areas of:

- Systems implementations and upgrades
- Application training
- Systems conversions, interfaces and integration
- On-going application support and operations
- Process redesign
- Project planning and strategic advice
- Interim / transitional senior management

### Consulting Solutions

maxIT consulting services are organized by Practice Groups with senior, industry leaders in operations, finance, nursing, patient care, and IT. Our consultant's expertise and track record speaks for itself. maxIT consultants have an average of 19 years of Healthcare experience in their area of expertise. We invest in our resources through active and ongoing training efforts, providing our staff with a rewarding and challenging environment.

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## maxIT types of services:

### IT Strategic and Tactical Planning:

- Planning, quantifying and organizing long- and short-term IT initiatives directly tied to business and clinical goals and objectives

### Regulatory Compliance:

- Assessing, developing, and supporting strategies to satisfy regulatory compliance and certification requirements

### Organizational Readiness:

- Developing a complete system model for operational process readiness and/or redesign

### Program/project Management:

- Providing enterprise-level management of one or more IT programs or projects

### Executive Education and Mentoring:

- Leading educational sessions and activities for healthcare executives

### Interim Management:

- maxIT fills key management positions while you recruit for replacements. Our services leverage seasoned IT consultants to assess your situation and assist with recruiting to minimize operational downtime on key initiatives during the recruiting process

## Clinical Solutions

maxIT helps our clients achieve the anticipated clinical outcomes with a special emphasis on clinical adoption and realization of operational benefits.

### Clinical strategy, assessment, & planning:

Clearly define where you are, where you want to go, the benefits you want to achieve, and the way to get there—with full clinician acceptance and realization of predefined benefits

### Clinical transformation:

Enhance your clinical processes to improve patient care, optimize patient safety,

achieve your clinical and organizational goals, leverage your IT investment, and reduce costs

### Clinical software selection:

Effectively assess your clinical requirements and match them with the appropriate vendors to determine the best fit for your institution

### Clinical process redesign:

Redesign your clinical processes for optimal clinical outcomes and vendor package optimization

### Computerized provider order entry (CPOE):

Take advantage of our comprehensive delivery model, backed by over ten years' experience in effective CPOE implementations that realize your goals and earn full clinical acceptance

### Clinical information systems:

Construct a strong foundation for successful clinical systems implementations through enhanced applications like CPOE and fully-integrated, well-implemented ancillary support systems such as LIS, RIS, and PACs

## Financial & Administrative Solutions

maxIT' knowledge in the financial and administrative arena can help you mobilize operational improvements to strengthen your financial position and help create the financial support for your clinical initiatives.

### Strategy and planning:

Explore how IT can enable operational and financial improvements with a combination of process and IT expertise

### Operational redesign:

Exploit the full potential of your IT systems through integrated operational redesign with maxIT's experienced operations personnel and vendor experts.

### Revenue management:

Achieve comprehensive revenue cycle process improvement addressing all components of revenue management, ranging from patient access to the back office

and medical records

**Enterprise resource planning:**

Take control of all your resources through effective planning and deployment

**Electronic document management:**

Eliminate misfiles of your medical documents and take an effective first step toward electronic health record technology

**Children's Healthcare Services**

Pediatric institutions have unique needs that require specialized services and expertise. maxIT mobilizes strategic pediatric teams with in-depth pediatric expertise across all major disciplines and areas—clinical, financial, and operational—to deliver comprehensive pediatric solutions.

Our proprietary clinical transformation methodology is specifically designed for pediatric facilities to expedite the tailoring required for childrens' healthcare delivery.

**Vendor Solutions**

maxIT brings in-depth application, technical, project management, and process design experience to each engagement, to ensure the best match of systems, people, and procedures with your business needs.

Our vendor application experts support you in all aspects of implementing and maintaining application software that complies with HIPAA and regulatory mandates in function and process.

Our services address all aspects of the software implementation process, including business process design, technical architecture management, change management, training, and human resources transition.

Once the software has been implemented, we support the full life cycle of upgrade implementation, system optimization, maintenance, and modification.

## Supported Software

### HIS/EMR

- Allscripts
- Cerner
- Eclipsys
- Epic
- GE Healthcare
- McKesson
- MEDITECH
- NextGen
- Siemens

### ERP

- Peoplesoft
- Lawson
- SAP

### Payer

- Trizetto Facets/QNXT
- DST Amisys &
- Power Solutions
- EDS Metavance
- Perot Systems

## **Radiology/Cardiology - Results Based Services**

- Implementation services (e.g. RIS, PACS, CVIS, CPACS, etc.)
- Operational optimization
- Physician adoption
- Market expansion and revenue growth

## **Our Commitment to Quality**

maxIT ensures the consistent delivery of the highest-quality services through proprietary best practices formally defined in our quality management system. We provide quality to our clients from the start by equipping exceptional, experienced consultants with proven, repeatable methodologies and toolsets. Essential elements of our delivery model include consulting excellence, proven methodologies, and a formal quality management process used to monitor all engagements.

All maxIT services—from the development of an effective IT strategy to the application of today's most powerful new technologies—are delivered with consistency in the management of each engagement and close attention to quality.

maxIT helps healthcare institutions and related organizations maximize the potential of their information systems to achieve their financial and clinical objectives. Our consulting, clinical, financial, advanced technology, and IT management solutions resolve high priority IT issues and provide significant return on investment for our clients.

maxIT is recognized for our ability to mobilize healthcare IT expertise, to use proven methodologies, and to draw upon our corporate knowledge base in a client-responsive and cost-effective manner to deliver consistent, timely results.

## **Contact maxIT**

### **Corporate**

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