



## **maxIT Healthcare Ranked #1 in KLAS MEDITECH Report**

*maxIT Earns Highest Overall Performance Score for MEDITECH Consulting Services*

Westfield, IN — February 2011 — maxIT Healthcare, a leading professional consulting services company for healthcare providers, had the highest overall performance score for MEDITECH Consulting Services in the December 2010 KLAS report, *A Provider's Guide to MEDITECH Consulting Firms*.

With over 1000 MEDITECH hospitals facing pressures and tight timelines to implement software upgrades and qualify for meaningful use incentives, the goal of the KLAS report is to help guide providers in selecting the consulting firm that will best fit their organizational needs. To get the data for the report, KLAS interviewed leaders at 67 providers and evaluated 6 firms, including ACS, CSC, Dell, maxIT Healthcare, Navin Haffty & Associates, and Vitalize.

In the report, the consulting firms were rated by their customers in 15 different performance indicators. maxIT had the highest score, or was tied for the highest score, in 10 out of 15 performance indicator categories, including:

- Consultant Quality
- Service Delivery Met Timelines
- Money's Worth
- Avoids Nickel and Diming
- Executive Involvement
- Keeps Promises
- Real Problem Resolution
- Recommend to Peer/Friend
- Would You Buy This Again
- Overall Satisfaction

In addition, maxIT had the highest percentage (94%) of positive comments from surveyed customers.

KLAS report author, Lorin Bird, said, "...maxIT specializes in finding and providing experienced, high quality consultants who are experts in certain modules or HIT areas (such as CPOE). Their high level of performance in both MEDITECH and non-MEDITECH work witnesses to maxIT's general success in finding well-qualified consultants for clients. Overall, maxIT achieved the highest performance score in this study. There were very few negative comments at all."

maxIT, the largest privately-held healthcare IT consulting firm with over 550 professionals, offers a wide range of MEDITECH services, including product implementation, operational and application-based assessments, project management, and training. maxIT has been especially focused on positioning MEDITECH hospitals for success with migration to v6.0 and Meaningful Use compliance. "We are extremely proud of our KLAS ranking," said Jack Walker, maxIT MEDITECH National Practice Director. "Our objective has always been to leverage our deep MEDITECH experience to help our clients achieve their organizational goals, while improving patient safety and quality of care."



To learn more about the KLAS A Provider's Guide to MEDITECH Consulting Firms report, or to purchase the full report, healthcare providers and vendors can visit [www.KLASresearch.com/reports](http://www.KLASresearch.com/reports).

## About KLAS

KLAS is a research firm specializing in monitoring and reporting the performance of healthcare vendors. KLAS' mission is to improve delivery, by independently measuring vendor performance for the benefit of our healthcare provider partners, consultants, investors, and vendors. Working together with executives from over 4500 hospitals and over 2500 clinics, KLAS delivers timely reports, trends, and statistics, which provide a solid overview of vendor performance in the industry. KLAS measures performance of software, professional services, and medical equipment vendors. For more information, go to [www.KLASresearch.com](http://www.KLASresearch.com), email [marketing@KLASresearch.com](mailto:marketing@KLASresearch.com), or call 1-800-920-4109 to speak with a KLAS representative. Follow KLAS on Twitter at [www.twitter.com/KLASresearch](http://www.twitter.com/KLASresearch).

## About maxIT Healthcare, LLC

maxIT Healthcare has been completely focused on Healthcare Information Technology since its inception in 2001. With over 550 consultants, maxIT is the trusted technology advisor and partner to healthcare organizations, providing seasoned professionals and expert guidance to maximize quality, safety, and financial performance. maxIT's key goals are to contribute to our client's success and to provide a supportive culture for our professional consultants and associates. maxIT Healthcare is a portfolio company of Riordan, Lewis & Haden | Equity Partners, a leading private equity firm based in Los Angeles, CA.

## Contact maxIT

Matt Maloney  
877-652-4099  
[matt.maloney@maxithc.com](mailto:matt.maloney@maxithc.com)

maxIT Healthcare  
705 E. Main Street  
Westfield, IN 46074  
877.652.4099  
928.438.5739 Fax

For more information, visit our website - [www.maxithc.com](http://www.maxithc.com)