



Meaningful Use Requires  
Meaningful Assistance™

Maximizing IT Outcomes

# Management Consulting

## Management Consulting Expertise

The next few years will bring unprecedented opportunity and challenges for the healthcare industry to take quality and safety to the next level - while at the same time reducing costs and improving efficiency and effectiveness. Information technology will be crucial to success in this environment. To assist our clients in taking their performance to the next level, maxIT offers Management Consulting services designed to improve clinical, financial, operational, and IT outcomes.

## Meaningful Use Requires Meaningful Assistance™

maxIT is much more than a typical IT consulting firm. We have a deep, practical understanding of the processes and pitfalls related to Meaningful Use, and have provided “Meaningful Assistance” to more than 400 clients nationwide. Our consultants average 19 years of experience in both clinical and IT areas, and have in-depth knowledge of healthcare operations and clinical workflows. Meaningful Assistance from maxIT is senior consultants who deliver immediate value, a clear roadmap to client success, an ability to scale to meet project needs, and results at reasonable rates.

## Meaningful Assistance from maxIT

maxIT Healthcare is one of the leading and fastest growing providers of healthcare IT professional services. In fact, more than 400 healthcare organizations, including academic medical centers, multi-hospital systems, and physician practices have trusted maxIT to deliver improved outcomes driven by information technology. maxIT invests heavily in collaboration tools, methodology, and the capture of knowledge to ensure that the best ideas across the firm are brought to each engagement. In addition, we provide tailored solutions that are implemented rapidly and with positive outcomes, to assist providers in achieving their business goals, and improving patient safety and quality of care. This proven experience, a relentless focus on client success, and the in-depth knowledge of over 350 consultants, positions maxIT as the perfect partner for IT strategy, process redesign, or complex project management needs.

## Contact

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# maxIT Management Consulting

maxIT offers a wide range of Management Consulting solutions designed to address your specific questions and concerns.

Client Questions and Concerns	maxIT Management Consulting Solutions
<ul style="list-style-type: none"> <li>• How can IT best support my business, clinical, and physician alignment strategies?</li> <li>• Does my organization have the right skill sets to be successful?</li> <li>• What do we have to do to achieve “meaningful use” and what will it cost us to get there?</li> <li>• Does our governance model support effective, rapid IT decision making?</li> </ul>	IT Strategic Planning and Meaningful Use Roadmap
<ul style="list-style-type: none"> <li>• How do I show the value our IT investments bring to the organization?</li> <li>• Where are the best opportunities to optimize our workflow using IT?</li> <li>• What is the total cost of ownership of IT over the next 3 to 5 years?</li> </ul>	IT Portfolio Management
<ul style="list-style-type: none"> <li>• What do we really need from an IT solution (vs. nice to have)?</li> <li>• What criteria are most important in selecting a long term software vendor partner?</li> <li>• How can I structure a vendor contract that will ensure our needs are met and value is delivered?</li> </ul>	System Selection and Contract Negotiations
<ul style="list-style-type: none"> <li>• How can I drive improved clinical, financial, and operational outcomes with IT?</li> <li>• Now that I have my software installed, how do I optimize use?</li> <li>• Are our people, processes, and technologies aligned with our IT strategy?</li> </ul>	Clinical and Revenue Cycle Optimization and Transformation
<ul style="list-style-type: none"> <li>• Are we ready to engage physicians in the use of an electronic medical record?</li> <li>• What is the roadmap to get to 90% or more of orders entered by physicians?</li> <li>• What is the best way to engage physicians in IT decision making?</li> </ul>	Clinical Adoption
<ul style="list-style-type: none"> <li>• How do I ensure I have budgeted the right level of end-user involvement?</li> <li>• What are the major project risks and how do I mitigate them?</li> <li>• Have I adequately planned for handling resistance to change?</li> </ul>	Complex Project Planning and Management
<ul style="list-style-type: none"> <li>• What is the best path to CPOE for Meditech, Cerner, Epic, or Eclipsys?</li> <li>• How will I handle medication reconciliation?</li> <li>• How do I capture and report clinical metrics to improve performance?</li> </ul>	Vendor Specific Best Practices